

# Success Story



| Customer  |
|---|
| Groupe CLR  |
| Type of business  |
| Radio communications  |
| Activity sectors  |
| Rental or acquisition of customized radio communication solutions |
| Location  |
| Trois-Rivières (Head office)                                      |

## Evolve and grow with strength and stability

### Sage 300 ERP basic modules

- Premium pick and choose modules
- Premium General Ledger
- Premium Accounts Payable
- Premium Accounts Receivable
- Premium Purchase Order
- Premium Stock Management
- Premium System Manager
- Premium Order Entry
- Premium EFT customer accounts
- CRM license
- CRM server
- Payroll
- EFT Payroll
- Premium Inventory (serial/batch nos.)
- Intelligence reporting – Report Designer
- Intelligence reporting Connector

### Specialized modules

- Technisoft – Advanced Scheduling
- Technisoft – Service Manager PO Add-on
- Technisoft – Serialized inventory

For more information on the features of each module, refer to your consultant.



### Challenges

- Incorporate a new subsidiary (Métrocom) in the Sage 300 system.
- Standardize processes with an integrated purchases, orders and inventory management system.
- Integrate leasing and service call processes.
- Improve workforce planning.
- Obtain a business consolidation tool for financial reports and management reports.



### Solutions

- Create a new entity in Sage 300 and Service Manager.
- Sage standard distribution modules.
- Service Manager module, review management of rental contracts.
- Acquire the Technisoft Advanced Scheduling module for workforce planning and management.
- Acquire Report Designer in order to consolidate the financial report and the management report.



### Results

- Integrated system for both entities.
- Improved stock management in real time. Better planning of purchases with a minimum-maximum tool.
- Reduction in the invoicing period for rental contracts. More efficient management of equipment available for rent.
- More efficient management of technicians.
- Consolidated report of companies in a single click. Great speed in obtaining financial information for both companies.

## Success Story

# Coordinate and consolidate your growth with Sage 300

Groupe CLR is constantly expanding and, to follow its growth, we had the challenge of standardizing its processes and finding an integrated solution that meets the needs of each company department. This solution is composed of basic modules and more specialized service management, procurement and equipment rental modules.

The Groupe CLR Sage solution has contributed to more efficient management of resources and better customer service. The company can rely on planning schedules and revise them. It also has the means to know its inventory in real time. And it can rely on efficient tools to manage and automate several operations. In short, with Sage, the company is able to make better decisions faster and can grow with strength and stability.

Thanks to the complementary expertise of the people working at ACCEO, we always find a solution to deal with any challenges we have to face.

**Sylvain Laforme**

Administrative Services Director,  
Groupe CLR

## One team, one partner

**Josée Brien**  
Customer service  
above all



**Steeve Thibaudeau**  
Simplified  
Development



**Chantale Huard**  
Operations  
Team Leader



**Catherine Koncsik**  
Operations  
Senior Manager



For more information on Sage 300 ERP solutions, contact us at **1 866 662-2943**.

[acceo.com/en/sage300](https://acceo.com/en/sage300)

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