



# Success Story

Customer	Forge Distribution
Type of business	Distribution
Activity sectors	Fireplace and stove products and accessories
Location	Pointe-Claire

## By leveraging its Sage 300 solution, the company saved thousands of dollars and successfully sustains its growth

### Sage 300 ERP basic modules

- Premium System Manager
- Premium General Ledger
- Premium Accounts Receivable
- Premium Accounts Payable
- Premium Purchase Orders
- Premium Stock Management
- Premium Order Entry
- Premium Multi-currency
- Premium Optional Fields
- CRM license
- CRM server

### Specialized modules

- Wellspring – PrintBoss Enterprise Edition
- Sage Inventory Advisor

For more information on the features of each module, refer to your consultant.



### Challenges

- Increase the stock rotation rate.
- Simplify the procurement process.
- Eliminate stock outs.
- Reduce the value of inventories.



### Solutions

#### Sage Inventory Advisor :

- Improve inventory management.
- Focus on the most lucrative products.
- Reduce the time spent making forecasts.
- Reduce the time spent performing tasks manually.



### Results

- Elimination of stock outs.
- Greater focus on 20% of the products, which generate 80% of sales.
- Order the right products at the right time.
- Simplify the work of buyers.

## Success Story

# Optimize procurement management with Sage 300

When the people from Forge Distribution contacted our Sage 300 ERP consultant team, they were faced with an array of inventory and procurement management challenges.

To overcome these challenges, our team devised a solution made up of basic Sage modules and specialized auxiliary modules.

The impact of the Sage integrated solution on Forge Distribution's results is compelling. The company can now rely on a precise and compact dashboard to make its purchase decisions. It can also rely on efficient tools to manage and automate several processes. With the help of its solution, the company saved thousands of dollars and successfully supports its growth.

With Sage and ACCEO, there is always an economical solution. Whether it's by adding a module or through customized development, we always find a solution to our growth imperatives.

Kyle Hunt  
Forge Distribution

## One team, one partner

Marc Turcotte  
Creator of ideas  
and solutions



Sylvain Dugas  
Specialized  
Technical Support



Chantale Huard  
Operations  
Team Leader



Steeve Thibaudeau  
Simplified  
Development



For more information on Sage 300 ERP solutions, contact us at **1 866 662-2943**.

[acceo.com/en/sage300](https://acceo.com/en/sage300)

acceo