Sage 300

ERP

Overview Brochure

See your business in a new way

to improve productivity, envision success, and accelerate growth.

sage

See your business in a new way.
Realize the future of your business today.

If your company wants to compete in today's fast-paced business arena, you need to control costs in order to maximize profitability. Sage 300 ERP is a comprehensive business management solution designed to keep your total cost of ownership low by supporting multiple technologies, databases, and operating systems. Available in multiple editions, Sage 300 ERP gives you the opportunity to add users and adopt greater functionality as your business grows and offers built-in support for multiple languages and multicurrency transactions, so your business can comfortably reach around the globe. Sage 300 ERP contains the power and tools to help you see your business in a new way so you can improve productivity, envision success, and accelerate growth. It's time to turn your business dreams into reality with the real-time visibility, collaboration, and innovation you need to succeed.

One Solution Provides a 360º View of Your Business

Our rich history of innovation and growth has enabled us to build a portfolio of products and services widely recognized for ease of use and low total cost of ownership. Sage 300 ERP connects your entire operation with a single, integrated solution that provides you with greater visibility, making it easier to share information and communicate. Over 45,000 mid-market businesses across 150 countries around the globe use Sage 300 ERP solutions to unlock potential, reduce costs, and improve performance.

EXPERIENCED BUSINESS PARTNERS
MULTICOMPANY
MULTICURRENCY
SAGE ACCOUNTANTS NETWORK
GLOBAL COMMERCE
TECHNOLOGY/INFRASTRUCTURE SUPPORT
NICHE VERTICAL SUPPORT

Finance/Accounting
Human Resources
Customer Relationship Management
Supply Chain and Vendor Management
Projects and Services

Reporting
Workflow
Business Intelligence

On Demand or On-Premise ERP Deployment

"We always have a strong sense of where our business is, especially our inventory and financial positions; for example, cash flow, receivables, and payables. Moreover, the reporting capabilities are extremely comprehensive. We can produce all of our month-end reports and know our profitability within two days after the close of each month. The reports are easy to read and provide crucial information for measuring and running a business. This is exactly what we were looking for when we began our search for a new solution."

—Paul Plut, director of operations, Body 'n Scents

Improve Productivity

Motivated, focused, empowered, productive, and efficient people move your company toward success. That's common knowledge. The difficult part is finding the right balance between allowing your people to work the way they want and capturing the key financial data you need to remain compliant with government regulations and auditing controls. Designed to help you get more done, more quickly while connecting information and streamlining processes—Sage 300 ERP helps you stay compliant while fueling the individual and teamwork that is needed to take your business forward. Along with an intuitive solution that people get, so they want to use it, Sage 300 ERP offers mature, proven functionality that automates financial management and business operations—including distribution, services, and project management. By ensuring all your business processes work together efficiently, you can increase performance, create customer loyalty, and improve relationships with partners and suppliers.

The Sage 300 ERP Portal Tour Snapshot helps familiarize users with how to navigate and find information more quickly, as well as how to personalize the Portal to their unique requirements.

Comprehensive Accounting/Financial Management

The powerful financial tools of Sage 300 ERP help you confidently manage your company's complex finances and remain compliant with government regulations such as GAAP or IFRS. Features include full multicurrency capability, powerful bank reconciliation and tax reporting, flexible transaction processing options, powerful management of fiscal periods, and informative dashboards for analytical reporting. Sage 300 ERP Core Accounting modules help businesses succeed by accurately presenting valuable financial information in a clear, understandable format.

- General Ledger
- Accounts Payable
- Accounts Receivable
- Payment Processing by Sage Exchange

- System Manager–Bank Reconciliation
- Sage Active Planner–Advanced Budgeting and Allocations
- Sage Fixed Assets
- Check and Form Printing by PrintBoss

Simplified Global Commerce and Multiple Company Management

Easily manage global commerce across multiple companies or subsidiaries. No matter where you do business, maximize your international insight and exchange information worldwide with Sage 300 ERP Multicompany and Global Operations Management. Enhanced visibility into business metrics provides critical information at your fingertips for easier, smarter daily and long-term planning, providing the vision you need to respond to business trends while minimizing risk and maximizing the effectiveness of your decisions. Set up multiple companies in one or more databases, run processes, close books, and report results by company or in a consolidated company.

- Multiple Language and Localization Support
- Multicurrency Manager

- G/L Consolidations
- Inter-Company Transactions

Cost-Effective Operations, Distribution, and Supply Chain Management

Optimize operations and distribution processes to eliminate waste and deliver on time—every time. Accelerate growth, enhance customer satisfaction, and improve your bottom line. Sage 300 ERP Operations and Distribution Management modules ensure your business follows best practices for efficiency and accuracy by automating and integrating processes to keep your warehouse, inventory, production, and service departments aligned and running smoothly. With features that support multiple warehouse configurations as well as multiple site customers, Sage 300 ERP is optimized for a wide variety of distributors. The Sage 300 ERP distribution solution empowers you to strategically manage every aspect of the distribution cycle, from purchasing all the way through sales, with unparalleled efficiency and control.

- Inventory Control
- Purchase Order
- Order Entry
- Sales Tax by Avalara

- Credit Card Processing
- Return Material Authorization (RMA)
- Electronic Data Interchange (EDI) by TrueCommerce
- Warehouse Management by Accellos

Optimize Services and Project Management

Ensure optimal performance of your services, maintenance, and project management processes at virtually any touch point. Make smarter, faster service and support decisions that exceed customer expectations with Sage 300 ERP Services and Project Management solutions. Get the visibility and intelligence you need into all information and key performance indicators to effectively allocate resources, increase customer uptime, and enhance productivity across all business systems.

- Project and Job Costing
- Sage TimeSheet

- Service Manager by Technisoft

Maximize Your Human Resources

Bring a competitive edge to your HR and watch your employee ROI take off. Improve alignment between your people and your business objectives and make your employees one of your company's strongest and most competitive assets. Make more effective strategic decisions, alleviate economic pressures, and quickly resolve the multitude of tactical issues HR faces every day.

- Payroll
- Sage HRMS

- Sage HRMS Select
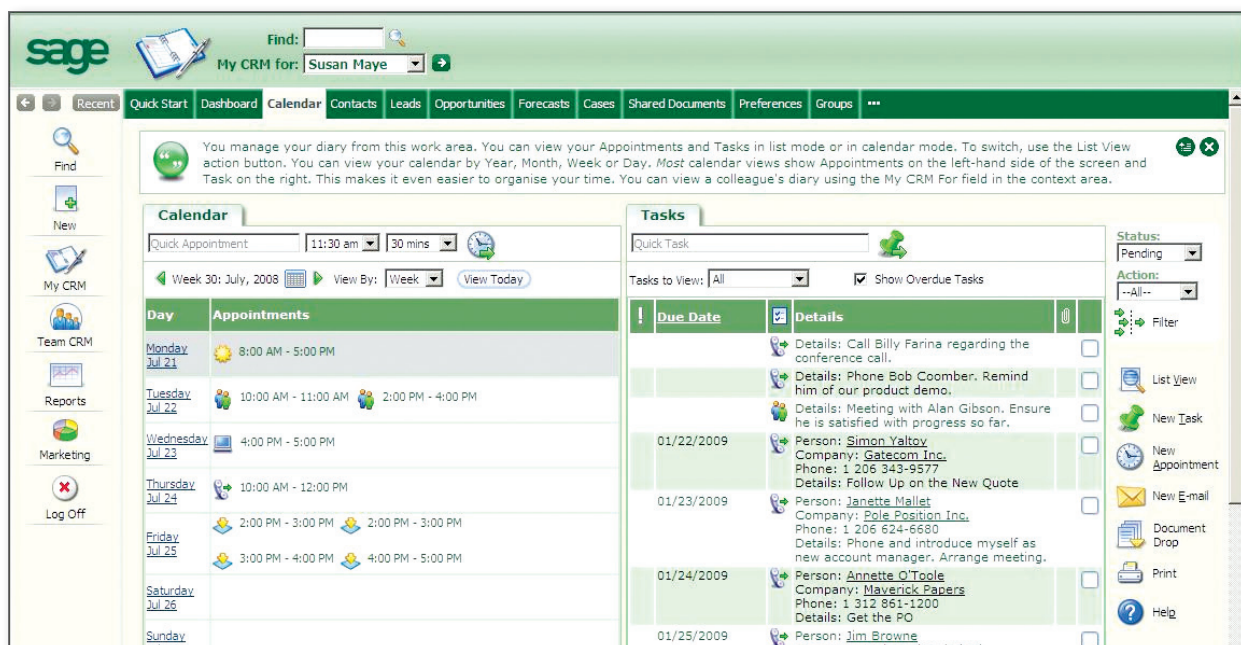- Sage HRMS Workforce

Envision Success

Empower all levels of your organization to gain immediate access to information from one centralized solution and get the business visibility and insight to improve business performance. Success comes from enabling your workforce to make better decisions and execute appropriate actions in response to ever-changing business needs. Sage 300 ERP allows even inexperienced users with secure access to create personalized ad-hoc query lists in just a few minutes without the knowledge of databases, programming, or web technologies. The highly intuitive interface puts custom information access within easy reach of everyday nontechnical users and means minimal training and IT support.

Communicate, Collaborate, and Compete With CRM

Sage CRM provides a customer relationship management (CRM) solution for businesses seeking a low-cost, low-risk option. With seamless integration to Sage 300 ERP, Sage CRM lets you view critical customer data from the back office, providing your staff with a complete view of customer interactions. By integrating your sales, marketing, and customer service functions, Sage CRM makes it easier for everyone inside your company to collaborate and share critical information. Sales, marketing, and customer service teams gain the tools they need to find new customers, close sales more quickly, and build lasting, more profitable relationships. Best yet, Sage 300 ERP ships with Sage CRM and a single user license—allowing you to see how CRM can change your business completely risk-free.

- Customer Relationship Management
- Sales Management
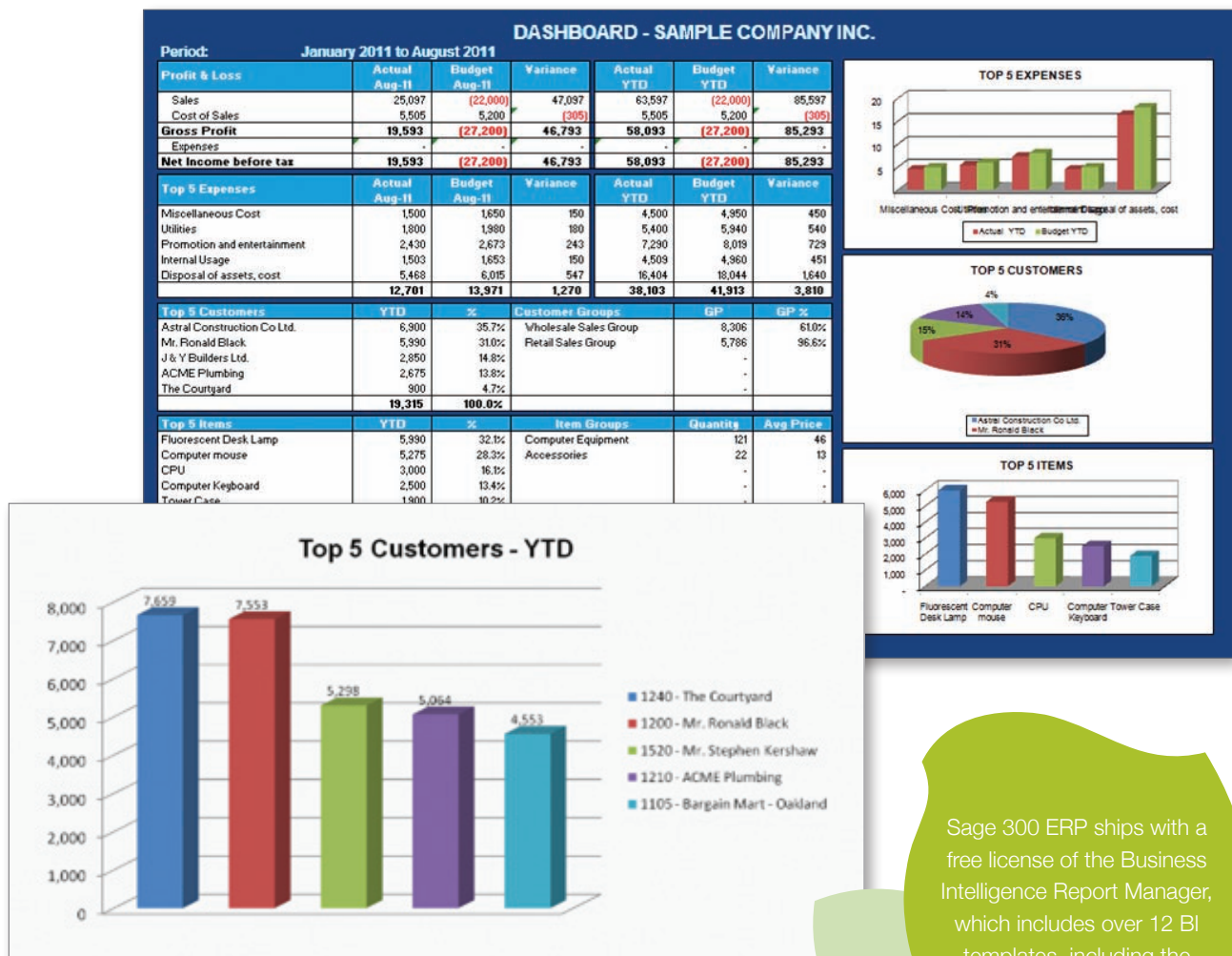- Marketing Management
- Customer Service Management

> "By automating workflows and providing management oversight, Sage CRM empowers us with the ability to promptly complete all actions required to make and keep customers satisfied. And, with all information readily available at their fingertips, sales representatives can deliver unparalleled customer service and strengthen client relationships.
> In short, Sage CRM and Sage 300 ERP deliver the business management capabilities we need to stay competitive."
>
> — Jean-Marc Pigeon, president, Inortech

Faster, More Informed Collaboration and Decision Making

The business intelligence (BI) tools in Sage 300 ERP help you increase insight into your business and make faster, more effective decisions. With real-time metrics and the ability to create personalized dashboards and meaningful reports, you get up-to-the minute visibility across all departments and companies in your system and at-a-glance analytics that can be used for strategic planning. Business intelligence tools can help you optimize business processes companywide and provide decision makers with insight into financial and operational performance. Using a single solution that ties together and streamlines all of your processes, Sage 300 ERP helps you improve collaboration and accelerates information exchange for a 360-degree view of your business.

- Standard SAP® Crystal Reports for Sage 300 ERP
- Inquiry Tools
- Insight
- Financial Reporter
- Intelligence
- Alerts
- Document Management by Altec

Sage 300 ERP ships with a free license of the Business Intelligence Report Manager, which includes over 12 BI templates, including the dashboard shown here.

Accelerate Growth

Growth and success not only depend on providing everyone across your business with the right information at the right time—everyone also requires ready access to the systems and tools they need to work at peak performance. Accelerating the growth of your business requires a solid foundation of business management software that doesn't eat up all your profits in IT and system administration costs. Sage 300 ERP is the ideal solution to meet your changing business needs. Improve productivity by connecting processes from each functional area, securely and in real time. Envision success with enhanced visibility into business metrics so you can make more insightful daily and long-term planning decisions. Accelerate the growth of your company with the scalable, open architecture of Sage 300 ERP that can help you maximize the future growth potential within your organization.

Build Your Business on a Solid Foundation

With Sage 300 ERP, forward-thinking companies like yours get the freedom of choice, smooth collaboration, superior performance, and reliability needed to increase profitability and seize the competitive advantage. Seamless integration of modules for operational management enhances the inventory handling and order fulfillment processes and ties together your supply chain so your business delivers every time, on time. Sage 300 ERP also integrates your front-to-back-office processes such as marketing, sales, and customer service—powered by Sage CRM—to provide you the visibility you need to take your business to the next level.

Sage 300 ERP Helps Reduce Costs Through Faster, Better-Managed Processes and Provides the Support You Need for Business Success:

Easily manage global commerce across multiple companies or subsidiaries. No matter where you do business, maximize your international insight and exchange information worldwide with Sage 300 ERP Multicompany and Global Operations Management. Enhanced visibility into business metrics provides critical information at your fingertips for easier, smarter daily and long-term planning, providing the vision you need to respond to business trends while minimizing risk and maximizing the effectiveness of your decisions. Set up multiple companies in one or more databases, run processes, close books, and report results by company or in a consolidated company.

- Strong financial management capabilities
- Flexible deployment
- Powerful customer relationship management and increased business insight
- Optimized management of multiple local, regional, and international operations
- Advanced customization and personalization capabilities
- Fast implementation, on-premises or online (hosted by Sage)
- Large partner channel and third-party resources

Freedom of Choice Helps Control Total Cost of Ownership

We believe your business management solution should support your business strategy—not hinder it or force you to buy what you don't need. That's why Sage 300 ERP offers you the flexibility to build the best possible solution for your business by giving you the freedom to select the edition (Sage 300 Standard, Advanced, or Premium ERP), database, modules, deployment method, and payment options that keep your total cost of ownership as low as possible.

Editions

Sage 300 ERP helps you slash the time and cost associated with complex processes and redirect those resources toward growing your business. Whether you choose the Sage 300 Standard, Advanced, or Premium ERP Edition, you can select from any of the Sage 300 ERP applications to create a custom-fit solution to support your business management requirements. Easily adopt new functionality without retraining your staff, as each edition is built using the same technology and intuitive workflow.

Superior Architecture

As your business looks for cost-effective ways to meet your bottom line, Sage 300 ERP provides the foundation required to keep pace with ever-changing technology without giving up the functionality you need to compete in today's marketplace. Accelerate the growth of your company with the scalable, open architecture of Sage 300 ERP. No matter what edition you choose, you have the option to utilize a Microsoft® SQL, Pervasive.SQL, or Oracle database, as well as multiple server and client operating systems, and customization tools.

Harness the Power of Web Technology

The Sage 300 ERP 6 Series is the next generation of ERP solutions—introducing a new common technology platform that is based upon industry standards such as HTML5, AJAX, REST, RSS, and XML. Using the Google Web Toolkit as its foundation, the new Sage Data (SData) and the Sage Web Toolkit (SWT) will provide our developers with tools to easily and rapidly build applications that integrate into the Sage 300 ERP 6 Series to support better interoperability between systems. The result—mobile ERP software that truly works the way you want it to—seamlessly, efficiently, intelligently, and cost-effectively.

Global Reach—Local Touch

An international presence is not only important for modern enterprises, it is essential. Empower your organization with the tools required to easily maintain international currency standards. Sage 300 ERP provides you the power you need to easily support multiple entities (intercompany and consolidations), languages (by user), currencies (recognized gain/loss or unrealized gain/loss accounting methods), and so much more.

Customize With Ease

Build your system to fit the demands of your business. Not the other way around. Be the boss of your ERP system with customized, personalized software designed to meet your unique business requirements. Sage 300 ERP was built to deliver customized ERP design and capabilities without the cost or headaches of traditional customization. From on-site or cloud computing through Sage 300 ERP Online to business-specific details to ongoing expansion, count on Sage 300 ERP to integrate with your operating systems and databases and easily accommodate upgrades, product enhancements, and new releases—and avoid incurring additional costs.
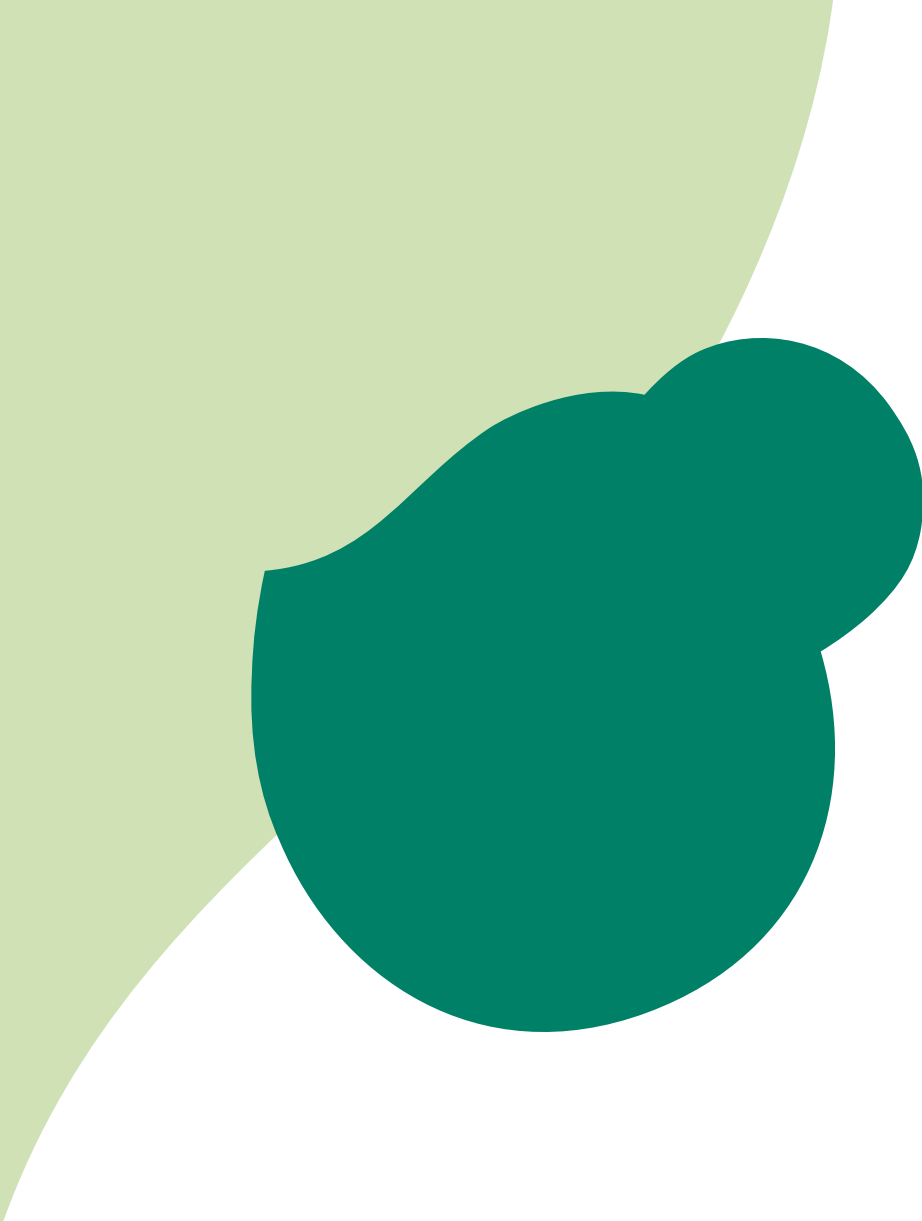
A Collaborative Ecosystem to Help Our Customers Thrive

The core tenet of the Sage approach is that we provide customers with an unmatched range of expertise, support, training, collaboration, and innovation. Becoming part of this ecosystem—which includes Sage people, programs, and resources; a vibrant network of partners, consultants, and developers; authorized training facilities; and software user communities—enables our customers to get the most out of their investment.

"Sage 300 ERP is like a giant toolbox.
Every time we need to change something,
the software has the right tool for the job."

–Jason Epps, controller, QuikServ

acceo

ACCEO Solutions
1291 Jules-Verne Avenue, Suite 300
L'Ancienne-Lorette (Quebec) G2E 6L6
1 866 662-2943

sage300@acceo.com

acceo.com/en/sage300

sage

1409